COURSE CONTENT – SOFTSKILL DEVELOPMENT + INTERVIEW PREPARATION

1.Introduction to Soft Skills

- · Introduce the concept and importance of soft skills.
- Discuss their role in professional and personal life.
- Highlight the distinction between soft skills and hard skills.

2. Mastering Communication

- Enhance verbal and non-verbal communication skills.
- · Cultivate active listening and empathy.

3. Goal Setting

- · Define SMART goals aligned with personal aspirations.
- Develop actionable plans for goal achievement.

4. Team Management and Collaboration

- Foster a collaborative team environment.
- · Resolve conflicts constructively within a team setting.

5. Conflict Management

- · Identify conflict resolution styles.
- Practice empathy and active listening in conflict resolution.

6. Problem Solving and Decision Making

- Understand the problem-solving process.
- · Enhance decision-making skills through practical exercises.

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7. Critical Thinking

- Question assumptions and evaluate evidence.
- · Apply critical thinking skills to real-world scenarios

8. Body Language and Formal Grooming

- Utilise non-verbal cues effectively.
- · Adhere to professional grooming standards

9. Professional Ethics

- Apply ethical principles in decision-making.
- Cultivate integrity and ethical leadership traits

10. Leadership

- · Understand effective leadership qualities.
- · Practice leadership skills through team-based activities

11. Conflict Management

- · Identify conflict resolution styles.
- Practice empathy and active listening in conflict resolution.

12. Negotiation

- Understand negotiation principles and styles.
- Practise effective communication in negotiation scenarios

13. Emotional Intelligence

- Develop self-awareness and self-regulation.
- Cultivate empathy and social awareness



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14. Creative Thinking and Innovation

- · Foster creativity and innovation for problem-solving
- · Practise divergent thinking and idea generation

15. Application, integration and Conclusion

- Apply acquired skills in real-world scenarios.
- Reflect on personal growth and identify areas for development.
- Review key learnings.
- · Develop personalized action plans for ongoing growth.

16. Introduction to Interview Preparation

- Understanding the importance of interview preparation
- 4 Step process : prepare, apply, network and perform.
- Types of interviews.

17. Resume Building

- · Basics of resume formatting and design
- Tailoring your resume for different job applications
- Highlighting achievements and quantifiable results
- Reviewing sample resumes
- Do's and don'ts while preparing resume

18. Body Language and Nonverbal Communication

- First impression
- · Importance of body language in interviews
- Tips for projecting confidence and professionalism through body language.
- Practising positive nonverbal cues (e.g., eye contact, posture, hand gestures)
- Video analysis and feedback sessions



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19. Handling Common Interview Questions

- · Reviewing frequently asked interview questions (e.g., strengths and
- weaknesses, career goals)
- Developing authentic and memorable responses
- STAR method to answer important questions.
- · Peer-led mock interviews

20. Group Discussion Skills

- Understanding the purpose and format of group discussions
- Strategies for active listening and effective participation
- Techniques for presenting arguments persuasively
- Group discussion simulations

21. Mock interviews

- · Full-length mock interviews with feedback from instructors and peers
- · Simulating different interview formats and scenarios
- Identifying areas for improvement and refining interview strategies

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